

# FAM TRIP SUPPORT REQUEST FORM

# **SUPPORT DETAILS SUPPORT REQUIRED** 25% SUPPORT 50% SUPPORT 75% SUPPORT 100% SUPPORT SUPPORT TYPE FLIGHT: \_\_\_\_\_ PASSENGER(S) FREIGHT: \_\_\_\_ KG(S) SECTOR ONE WAY ROUND TRIP FROM: TO: DATE: FROM: \_\_\_\_\_ TO: \_\_\_\_ DATE: \_\_\_\_ **FLIGHT BOOKING DETAILS** PASSENGER NAME REFERENCE (PNR): PNR TICKETING TIME LIMT (TTL): \_\_\_\_\_ E-TICKET NUMBER (If Any): \_\_\_\_\_ **HOST DETAILS** AGENCY NAME: TOUR OPERATOR HOTEL OTHERS: **ADDRESS:** PHONE: \_\_\_\_\_ WEBSITE: \_\_\_\_ TA / TO CODE: \_\_\_\_\_ AGENT OFFICE ID: \_\_\_\_\_

# **APPLICANT / PASSENGER PROFILE**

# APPLICANT /PASSENGER – ONE NAME: DESIGNATION / POSITION: OFFICIAL EMAIL: \_\_\_\_\_ LINKEDIN PROFILE: PHONE: \_\_\_\_\_ MOBILE: \_\_\_\_ PASSPORT NUMBER: \_\_\_\_\_ COUNTRY: \_\_\_\_ DATE OF ISSUE: \_\_\_\_\_ DATE OF EXPIRY: \_\_\_\_\_ APPLICANT /PASSENGER - TWO NAME: \_\_\_\_\_ DESIGNATION / POSITION: \_\_\_\_\_ OFFICIAL EMAIL: \_\_\_\_\_ LINKEDIN PROFILE: PHONE: \_\_\_\_\_ MOBILE: \_\_\_\_ PASSPORT NUMBER: \_\_\_\_\_ COUNTRY: \_\_\_\_ DATE OF ISSUE: \_\_\_\_\_ DATE OF EXPIRY: \_\_\_\_\_ **COMPANY PROFILE** COMPANY NAME: COUNTRY: \_\_\_\_\_ WEBSITE: \_\_\_\_ **ADDRESS:** EMAIL (Different from Applicant): PHONE: \_\_\_\_\_ MOBILE: \_\_\_\_

FACEBOOK: \_\_\_\_\_\_ INSTAGRAM: \_\_\_\_\_

TWITTER: \_\_\_\_\_\_TIKTOK: \_\_\_\_\_

| ABOUT   |   |
|---|---|
| PLEASE TELL US MORE ABOUT YOUR COMPANY AND CLIENTELE: |   |
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| PAST SUPPROT  |   |
| DID DRUKAIR SUPPORT YOU IN THE PAST?  YES  N          | О |

IF YES, PLEASE SPECIFY (Support Received and ROI provided):

#### **BENEFITS FOR DRUKAIR**

# WHAT MARKETING SUPPORT CAN YOU OFFER IN RETURN OF THE SUPPORT?

Inclusion of Drukair in your Hosted Event(s) about Bhutan

Inclusion of Drukair in your Brochure(s) and other Marketing Collateral

Inclusion of Drukair in your Digital Marketing Campaign(s) on Bhutan and Bhutan Packages

Inclusion of Durkair in your Webinar(s) about Bhutan and Bhutan Packages

Inclusion of Drukair in your Website promotions on Bhutan and Bhutan Packages

Inclusion of Drukair in social media marketing campaign(s) about Bhutan and Bhutan Packages

Inclusion of Drukair in your Email Marketing Campaign(s) about Bhutan and Bhutan Packages Others (Please specify):

HOW WILL YOU HIGHLIGHT DRUKAIR AND DRUKAIR'S SERVICES TO YOUR CLIENTS:

# **EXCLUSIVITY**

| WILL YOU PROMOT DRUKAIR EXCLUSIVELY?                           | YES | NO |
|--|-----|----|
| IF NO, DO YOU PLEDGE TO PROMOTE DRUKAIR AS THE PREMIER CHOICE? | YES | NO |

# **TERMS AND CONDITIONS**

# PLEASE ENSURE ALL NECESSARY DOCUMENTS, REQUIREMENTS AND DEADLINES SPECIFIED BELOW ARE MET

I/We have made a booking with Drukair and specified the booking details in the form.

My/Our FAM Tip is approved by the Department of Tourism and the approval letter is attached.

This request is made at least two weeks prior to the first flight date to allow enough time for processing and approval.

I/We understand that all marketing-related support and pledges have to be completed within six months from the last flight date.

I/We understand that failure to adhere to the above will incur serious penalties for our host in Bhutan, which may include no FAM support for the next three years.